

INSIDE Public Accounting



The competitive advantage for accounting firm leaders since 1987

THE INSIDE PUBLIC ACCOUNTING THE 2009 BEST OF THE BEST

Excerpted from the October 2009 issue.
Volume 23, Number 10



INSIDE Public Accounting is pleased to present its 16th annual Best of the Best and Best of the Best Honorable Mentions. Selected exclusively on their performance in specific areas of management, these firms are maximizing all their efforts to move forward in best-practices style. It is no surprise that many of these firms are also named as *Best Firms to Work For* across the country.

IPA's proprietary scoring system removes any possible imbalance that could be attributed to the size of a firm or its proximity to a major metropolitan area, which can skew comparisons between firms. The result is the clearest picture yet of the best-managed firms; and more importantly, highlights what they have in common that makes them stand out from the rest.

**FOR THE BEST OF THE BEST AND BEST OF THE BEST HONORABLE
MENTION FIRMS, SEE PAGES 2 AND 3.**

**A complete profile and detailed analysis is highlighted in the October
issue of INSIDE Public Accounting. For more details, go to:**

www.insidepublicaccounting.com

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INSIDE Public Accounting 2009 'Best Of The Best' Firms 15th Annual "America's Best-Managed Accounting Firms"

FIRM/HEADQUARTERS	CHIEF EXECUTIVE	NET REVENUE	PARTNERS/STAFF
Argy, Wiltse & Robinson / McLean, Va.	Paul J. Argy	\$41,000,327	24 / 213
Armanino McKenna / San Ramon, Calif.	Andy Armanino	\$73,269,032	30 / 300
Aronson & Company / Rockville, Md.	Lisa J. Cines	\$58,700,000	27 / 209
Burr Pilger Mayer / San Francisco	Stephen D. Mayer	\$56,627,920	33 / 297
Clark Nuber / Bellevue, Wash.	David Katri	\$27,227,559	13 / 151
Corbett, Duncan & Hubly / Itasca, Ill.	William E. Hubly II	\$6,756,800	6 / 43
Detweiler, Hershey & Assoc. / Souderton, Pa.	H. Bruce Detweiler	\$3,689,722	3 / 21
Frazier & Deeter / Atlanta	David A. Deeter	\$32,313,000	20 / 128
Frost, PLLC / Little Rock, Ark.	Daniel M. Peregrin	\$24,245,030	9 / 133
Gollob, Morgan, Peddy & Co. / Tyler, Texas	Tony K. Morgan	\$7,547,018	6 / 50
Grassi & Co. / Lake Success, N.Y.	Louis C. Grassi	\$20,296,533	9 / 100
Hein & Associates / Denver	Larry Unruh	\$51,396,279	28 / 253
Holthouse Carlin and Van Trigt / Santa Monica, Calif.	Philip J. Holthouse	\$58,922,684	24 / 258
Johnson Lambert & Co. / Falls Church, Va.	Deborah D. Lambert	\$21,270,611	10 / 137
Lane Gorman Trubitt / Dallas	Bob Knight	\$16,642,559	14 / 98
Morrison, Brown, Argiz & Farra / Miami	Antonio L. Argiz	\$59,115,000	29 / 240
Novogradac & Company / San Francisco	Michael J. Novogradac	\$55,010,929	24 / 385
Padgett, Stratemann & Co. / San Antonio	John E. Wright	\$24,337,387	21 / 143
Rothstein Kass / Roseland, N.J.	S. Kass / H. Altman	\$168,487,000	62 / 829
SC&H Group / Sparks, Md.	Thomas E. Stout	\$50,985,591	24 / 250
Seiler LLP / Redwood City, Calif.	James DeMartini III	\$32,500,000	15 / 145
T R Moore & Company / Houston	Timothy R. Moore	\$6,600,000	4 / 30
Thompson Dunavant / Memphis	N. Gordon Thompson	\$16,585,000	14 / 108
Whitley Penn / Fort Worth, Texas	Larry G. Autrey	\$32,531,820	18 / 169
Yount, Hyde & Barbour / Winchester, Va.	W. Mark Rudolph	\$24,762,603	19 / 151

Editor's Note: Firms are listed in alphabetical order.

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INSIDE Public Accounting 2009 'Best Of The Best' Honorable Mention Firms 15th Annual "America's Best-Managed Accounting Firms"

FIRM/HEADQUARTERS	CHIEF EXECUTIVE	NET REVENUE	PARTNERS/STAFF
Amper, Politziner & Mattia / Edison, N.J.	Howard Cohen	\$119,939,000	89 / 670
Arnett & Foster / Charleston, W.Va.	Jack Rossi	\$14,018,999	10 / 88
Blackman Kallick / Chicago	Steve Schneider	\$53,125,340	38 / 243
Bland & Associates / Omaha, Neb.	Jason L. Tonjes	\$3,248,124	3 / 27
Blue & Co. / Carmel, Ind.	Douglas Hasler	\$37,312,311	22 / 229
Brown Armstrong Accountancy Corporation / Bakersfield, Calif.	Andrew J. Paulden	\$11,662,302	8 / 81
Carr, Riggs & Ingram / Enterprise, Ala.	William H. Carr	\$77,684,257	80 / 455
Clark, Schaefer, Hackett & Co. / Middletown, Ohio	Carl R. Coburn	\$43,586,160	33 / 268
Duggan & Massey / Atlanta	T. Kay / D. Lambert / M. Thompson	\$4,310,193	3 / 23
Feeley & Driscoll / Boston	Thomas M. Feeley	\$27,295,122	13 / 132
Gelman, Rosenberg & Freedman / Bethesda, Md.	David F. Graling	\$15,789,368	12 / 86
Gifford, Hillegass & Ingwersen / Atlanta	D. Ingwersen/S. Baldwin	\$16,533,796	11 / 81
Harb, Levy & Weiland / San Francisco	John M. Williamson	\$21,716,617	13 / 100
Henderson, Hutcherson & McCullough / Chattanooga, Tenn.	James D. Hutcherson	\$8,842,612	11 / 60
HoganTaylor / Tulsa, Okla.	Robert Vaught	\$20,984,047	24 / 158
Joseph Eve / Great Falls, Mont.	Joseph P. Eve	\$11,521,371	3 / 72
Katz, Sapper & Miller / Indianapolis	David Resnick	\$44,454,000	35 / 289
Keiter, Stephens, Hurst, Gary & Shreaves / Richmond, Va.	Lewis O. Hall	\$20,282,985	18 / 125
Maxwell Locke & Ritter / Austin, Texas	Steven Knebel	\$12,057,696	14 / 69
May & Company / Vicksburg, Miss.	John P. Paris	\$5,430,636	5 / 40
Moore Stephens Wurth Frazer & Torbet / Walnut, Calif.	Dean Yamagata	\$23,665,693	15 / 100
PMB Helin Donovan / Austin, Texas	Tom Donovan	\$10,642,500	13 / 73
Raffa, P.C. / Washington, D.C.	Thomas J. Raffa	\$31,668,504	14 / 263
SS&G Financial Services / Cleveland	Gary Shamis	\$57,666,545	36 / 394
Weaver and Tidwell / Fort Worth, Texas	Tommy D. Lawler	\$58,132,887	40 / 318

Editor's Note: Firms are listed in alphabetical order.

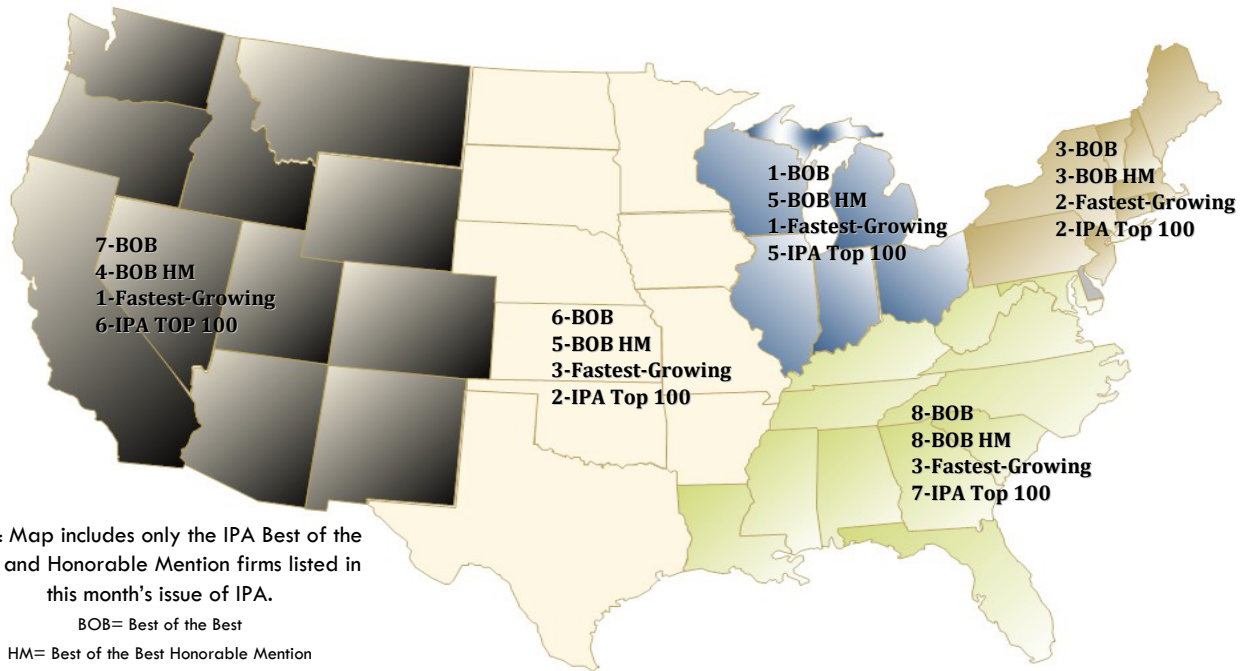
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The Regional IPA Best Of The Best

A new distinction added in 2008 was the designation of the five best-managed firms in each region of the country. This exclusive list represents the best each region has to offer. ■IPA

INSIDE Public Accounting				
THE 2009 FIVE IPA BEST-MANAGED CPA FIRMS BY REGION				
Based On Fiscal And Management Performance				
RANKING			FY08-09	%
IPA 100	FIRM/HEADQUARTERS*	CHIEF EXECUTIVE	NET REVENUE	CHANGE
Northeast (Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)				
25	Amper, Politziner & Mattia / Edison, N.J.	Howard Cohen	\$119,939,000	9.2%
NR	Detweiler, Hershey & Assoc. / Souderton, Pa.	H. Bruce Detweiler	\$3,689,722	14.0%
NR	Feeley & Driscoll / Boston	Thomas M. Feeley	\$27,295,122	6.3%
NR	Grassi & Co. / Lake Success, N.Y.	Louis C. Grassi	\$20,296,533	14.0%
21	Rothstein Kass / Roseland, N.J.	S. Kass / H. Altman	\$168,487,000	27.4%
Atlantic/Southeast (Alabama, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia)				
74	Argy, Wiltse & Robinson / McLean, Va.	Paul J. Argy	\$41,000,327	25.1%
49	Aronson & Company / Rockville, Md.	Lisa J. Cines	\$58,700,000	5.3%
61	SC&H Group / Sparks, Md.	Thomas E. Stout	\$50,985,591	22.0%
NR	Thompson Dunavant / Memphis	N. Gordon Thompson	\$16,585,000	12.1%
NR	Yount, Hyde & Barbour / Winchester, Va.	W. Mark Rudolph	\$24,762,603	2.1%
Great Lakes (Illinois, Indiana, Michigan, Ohio, Wisconsin)				
57	Blackman Kallick / Chicago	Steve Schneider	\$53,125,340	12.7%
69	Clark, Schaefer, Hackett & Co. / Middletown, Ohio	Carl R. Coburn	\$43,586,160	3.2%
NR	Corbett, Duncan & Hubly / Itasca, Ill.	William E. Hubly II	\$6,756,800	14.6%
67	Katz, Sapper & Miller / Indianapolis	David Resnick	\$44,454,000	2.8%
51	SS&G Financial Services, Inc. / Cleveland	Gary Shamis	\$57,666,545	18.1%
Great Plains (Arkansas, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, Oklahoma, South Dakota, Texas)				
NR	Frost, PLLC / Little Rock, Ark.	Daniel M. Peregrin	\$24,245,030	5.1%
NR	Gollob, Morgan, Peddy & Co. / Tyler, Texas	Tony K. Morgan	\$7,547,018	18.0%
NR	Lane Gorman Trubitt / Dallas	Bob Knight	\$16,642,559	6.3%
NR	T R Moore & Company / Houston	Timothy R. Moore	\$6,600,000	10.3%
90	Whitley Penn / Fort Worth, Texas	Larry G. Autrey	\$32,531,820	19.7%
West (Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming)				
37	Armanino McKenna / San Ramon, Calif.	Andy Armanino	\$73,269,032	11.1%
NR	Clark Nuber / Bellevue, Wash.	David Katri	\$27,227,559	10.2%
60	Hein & Associates / Denver	Larry Unruh	\$51,396,279	3.4%
47	Holthouse Carlin and Van Trigt / Santa Monica, Calif.	Philip J. Holthouse	\$58,922,684	11.9%
54	Novogradac & Company / San Francisco	Michael J. Novogradac	\$55,010,929	12.5%
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*Ranked in alphabetical order by region. NR = Not Ranked in the IPA Top 100 firm list.				
COMPLETE DATA AND IN DEPTH ANALYSIS ON THE BEST OF THE BEST AND ALL 244 PARTICIPATING FIRMS IS AVAILABLE IN IPA'S AWARD-WINNING 2009 NATIONAL BENCHMARKING REPORT.				
GO TO www.insidepublicaccounting.com/pages/benchmarking-survey.php				

The 2009 Best Of The Best Firms By Region



Note: Map includes only the IPA Best of the Best and Honorable Mention firms listed in this month's issue of IPA.

BOB= Best of the Best

HM= Best of the Best Honorable Mention

Source: INSIDE Public Accounting - 2009

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THE 2009 IPA NATIONAL BENCHMARKING REPORT

The IPA National Benchmarking Report is one of the most complete, accurate and up-to-date set of economic and management statistics available about the accounting profession. Details and statistics from the IPA annual analysis are presented in more than 50+ pages of tables, and new in 2009, corresponding graphs. Also included in the analyses are statistics for the IPA Best of the Best, intended to provide benchmarking data for the 25 best-managed CPA firms in the country.

INCLUDED IN THE REPORT:

Fees	Fees by Practice Area	Personnel Costs
Net Income per Partner	Staff Salaries	Partner Charge Hours
Partner Compensation	Benefits Offered	Fees per Charge Hour
Administrative Salaries	Partner Level Workloads	Realization
Marketing Staff Salaries	Outsourcing Trends	Professional Staff Charge Hrs.
Partner Retirement Issues	Marketing Costs	Growth Trends
Niche Areas	Training Requirements	Marketing Staff Salaries
Retirement Plans	Best of the Best Comparisons	And Much More!

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